

We are looking for:

Sales Associate / Sales Assistant (m/f/d)

Full-time – asap – Bochum

Are you looking for an exciting opportunity to contribute to cutting-edge technology? At LIDROTEC, a dynamically growing company on its way to becoming an established player in the industry, you can do just that!

LIDROTEC has developed an innovative laser process for cutting microchips, which is used in the production of high-performance chips for smartphones, cars, and medical technology. At our Bochum location, our experienced team is constantly working on improving industrial systems and advancing the technology. Are you ready to be part of this future?

These are your tasks:

- You are the primary contact for our customers, actively communicate with them, and diligently maintain our CRM system.
- You independently plan, coordinate, and conduct customer meetings in a solution-oriented manner.
- You support the creation of offers and presentations tailored to the needs of our customers.
- You research and analyze industry trends, competitors, and potential customers to identify strategic opportunities and support sales.
- You work closely with internal teams to ensure seamless customer support and optimize processes.



What we require:

- Completed commercial apprenticeship, a degree in business administration, or a comparable qualification.
- Solid understanding of technical products and services as well as their practical applications.
- A strong cooperative mindset and the ability to collaborate across departments.
- Excellent communication skills and business-fluent English, both written and spoken; additional language skills are an advantage.
- A high level of initiative, sense of responsibility, and a structured way of working.
- Enthusiasm for customer interaction and a solution-oriented mindset, emphasized by empathy and reliability.

What we offer:

- ✓ A company culture that fosters innovation, openness, and curiosity – your ideas are welcome.
- ✓ A dynamic, multidisciplinary team that develops innovative solutions together.
- ✓ Continuous learning opportunities and the chance to establish yourself in a growing industry.

What we expect:

- ✓ You want to make a real impact with your work and help build something significant.
- ✓ You enjoy working in teams and solving complex problems with interdisciplinary teams.
- ✓ You have a passion for innovation and are open to new approaches to break through existing boundaries.

Do you want to be part of our journey?

Then don't hesitate to send us your application documents:

jobs@lidrotec.com or scan the code →

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